

**SAGE PASTEL PRODUCT RANGE FAMILY TREE**

PRODUCT	BUSINESS ENVIRONMENT	PARAMETERS
Xpress Start-Up	Start-up and small businesses Uncomplicated accounting environment	Single user Single company
Xpress	Small businesses Uncomplicated accounting environment	1 up to 3 users <sup>o</sup> Multi company
Partner	Small to medium-size businesses	1 up to 20 users <sup>o</sup> . Business specific range of integrated add-on modules
Evolution	Medium to large-size businesses	1 up to 250+ users <sup>o</sup> (predefined user-breaks). Extensive business specific range of integrated add-on modules
Payroll	Small, medium and large businesses	Predefined user-breaks

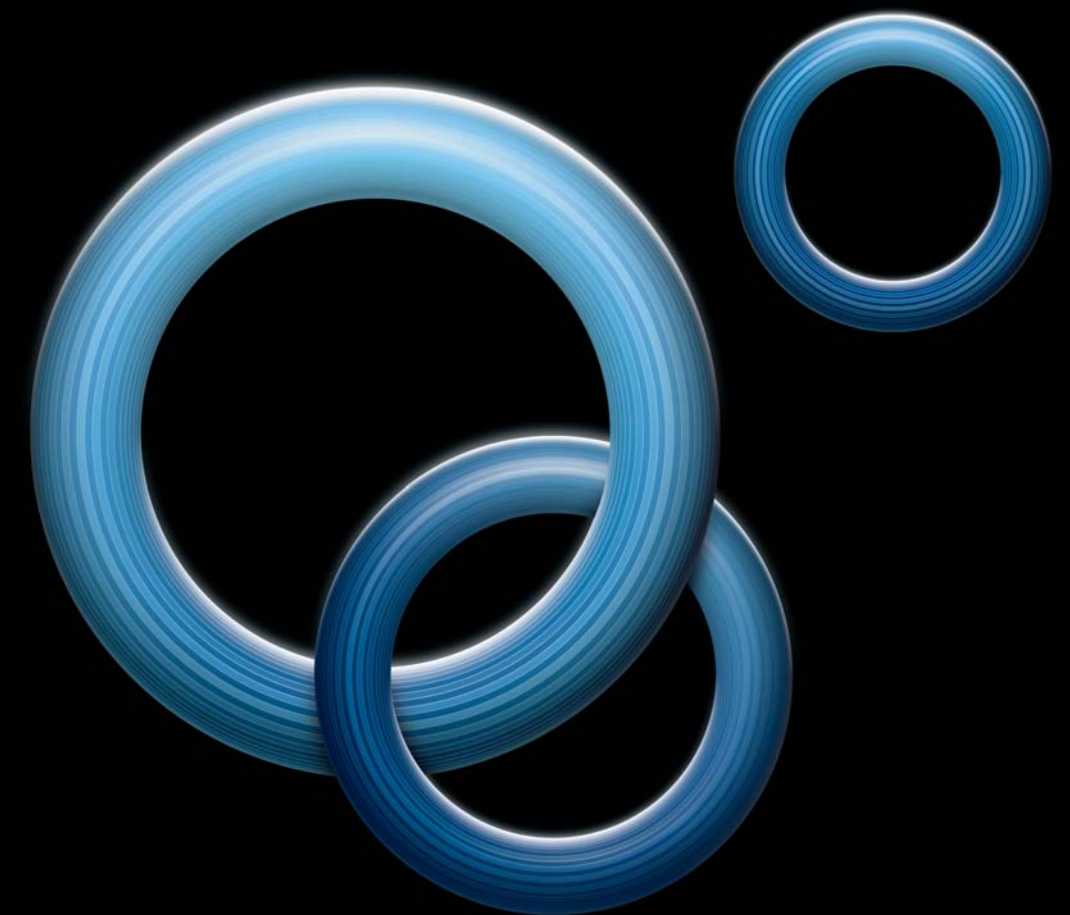
**COMPARATIVE FEATURES TABLE**

	Start-Up	Xpress	Partner	Evolution
Number of Users	Single	1-3 <sup>o</sup>	1-20 <sup>o</sup>	1-250+ <sup>o</sup>
Number of Companies	Single	Unlimited	Unlimited	Unlimited
User-Defined Fields	No	No	Yes	Yes
General Ledger	Yes	Yes	Yes	Yes
Cash Books	6	6	30	Unlimited
Customers	Yes	Yes	Yes	Yes
Quotations	Yes	Yes	Yes	Yes
Invoices	Yes	Yes	Yes	Yes
Suppliers	Yes	Yes	Yes	Yes
Purchase Orders	Yes	Yes	Yes	Yes
Inventory	Yes	Yes	Yes*	Yes
Multi-Currency	No	No	Yes*	Yes*
Receipting (Cash & Bank Manager)	No	No	Yes*	No
Time & Billing	No	No	Yes*	No
Point-of-Sale	No	No	Yes*	Yes*
Serial Number Tracking	No	No	Yes*	Yes*
Multi-Store	No	No	Yes*	Yes*
Job Costing	No	No	No	Yes*
Bill of Materials	No	No	Yes*	Yes*
Fixed Assets	Yes*	Yes*	Yes*	Yes*
Payroll	Yes*	Yes*	Yes*	Yes*
Business Intelligence Centre	No	No	Yes*	Yes*
ACT!	No	No	Yes*	No

<sup>o</sup> Subject to the purchase of additional modules. Note: Additional modules available in the Pastel Evolution Range.  
<sup>\*</sup> Users can be purchased in increments according to your needs. Additional users can be purchased from Sage Pastel.  
 One user license equates to the loading of Software onto one PC.



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## PARTNER 2007

GIVES YOUR BUSINESS THE FREEDOM TO GROW

### THE POWERFUL & FLEXIBLE ACCOUNTING SOLUTION

The perfect combination of ease-of-use, innovation and flexibility makes Sage Pastel Partner the ideal solution for the small to medium sized business. Suited to a multi-user environment and the mainstay of world-class business for over 17 years, Sage Pastel Partner allows you to add additional modules to your core accounting application as your business grows.

As a global leading developer of accounting software, Sage Pastel understands the needs of your business environment and you can be sure your business complies with exacting accounting standards.

Sage Pastel Partner gives you the ability to effectively manage your money and your business. After all, accounting isn't only about getting the numbers right, it's also about what you are able to do with those numbers. With Sage Pastel Partner in the equation you'll go **beyond accounting**.

#### COUNTRY SPECIFIC APPLICATIONS

Sage Pastel builds functionality into the application as required by many of the countries in which we operate. This functionality is unlocked through country-specific licensing upon registration.

#### SUPPLIERS

Pastel Partner's Automatic Cheque and Remittance Printing facility makes paying your suppliers a simple task. Select a range of suppliers and the payment date. Pastel displays any invoices due for payment in a table. You can edit payment amounts or choose not to pay specific invoices. Pastel automatically generates payments and prints the remittance and cheque for each supplier. In addition, Pastel can automatically incorporate settlement discounts for early payment terms.

#### PERIOD 13 PROCESSING

Pastel allows you to use the 13th period to enter transactions for the next year. When you process the Year End, the system transfers all period 13 transactions into the first period of the next year.

#### INVOICING

Pastel allows you to enter invoices in a logical and intuitive manner. Save time, ensure accuracy and control back orders by linking quotations and sales orders. The 'Recurring Invoice Assistant' allows you to adjust selling prices dynamically. If you use this option, the system is able to determine the selling price on a per item basis, using the full selling price hierarchy. These prices are then used instead of the ones on the original recurring invoices.

#### MULTI-PERIOD

The General Ledger stores 2 years of data. Accounting periods can however be 'blocked', preventing transactions being processed to those periods which have been 'closed'. Pastel Partner gives you the flexibility of being either period or date driven.

#### CUSTOMERS

Pastel's flexible customer account setup allows you to configure parameters per customer. For example, you can set individual trading and settlement terms, select the e-mail and/or print option for invoices and statements. Each customer can have multiple delivery addresses and user-defined fields. Create as many customers as you need - Pastel's high performance database won't slow you down as your customer base grows.

The 'Block Assistant' allows you to manage your customers and suppliers and 'block' them based on predefined criteria. Simply select the criteria, for example by payment terms, overdue days or overdue amounts, and Pastel will take care of the rest.

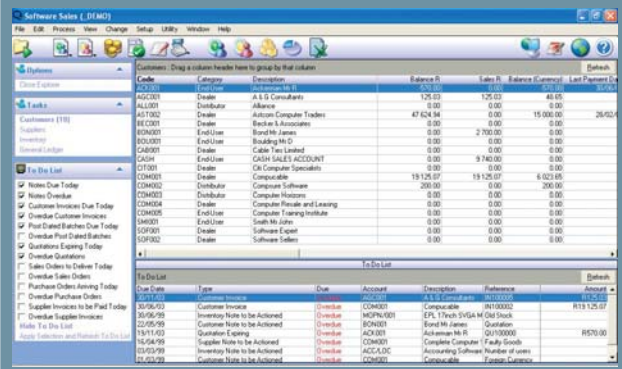
## GENERAL

### THE SYSTEM NAVIGATOR AND EXPLORER

Pastel Partner lets you find your way around the system using either the System Navigator or Pastel Explorer. On Explorer the 'Tasks' option in the left panel allows quick and easy access to lists of customers, suppliers, inventory items and general ledger accounts.

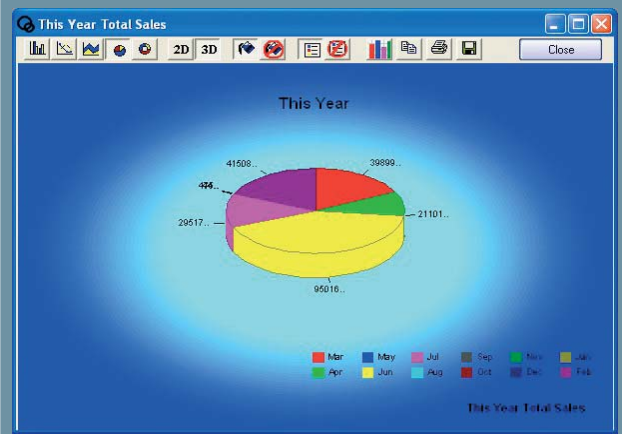
The Explorer allows you to easily add, edit or delete accounts, find customers, suppliers, inventory items or general ledger accounts, invoke processing screens directly from the item selected, export lists to Excel, as well as group and filter data.

The 'To Do List' option shows notes, due and overdue post dated items, customer and supplier invoices, expiring quotations, sales orders due for delivery and incoming purchase orders.



### GRAPHIC REPORTING FACILITY

Keep your finger on the pulse of your business by using Pastel's graphic reporting feature to display business-critical information in a graphical format. For example, you can view trends in customer sales, inventory movement, expense allocation and more. Pastel's Financial Ratios allow you to analyse key areas of your business at the click of a button.



### ASSISTANTS

By following a few simple instructions and answering basic questions you will be able to complete tasks more quickly and easily with Pastel's assistants. For example, Pastel has an assistant that helps you adjust the selling prices of your inventory items with minimum time and effort.

### HELP FILE

Comprehensive, informative, intuitive and easy-to-use Help File.

### FORMS DESIGNER

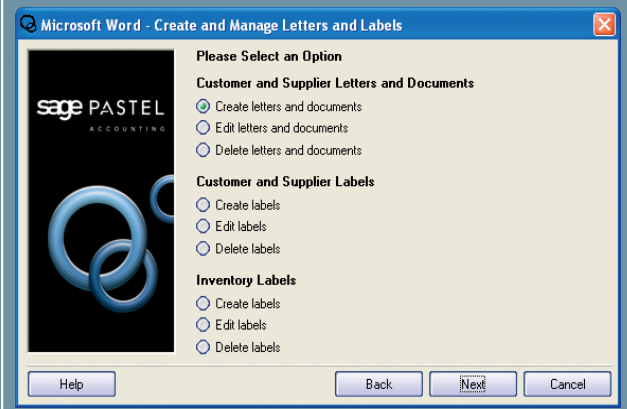
The Forms Designer interface makes it easy to customise stationery layouts of documents such as invoices, quotes, orders and labels. And you can customise forms for the PDF documents that you e-mail.

### PDF PRINTING AND E-MAILING

This standard feature allows e-mailing of documents such as statements, invoices, orders and quotations in PDF and HTML format. Each document layout has a corresponding PDF layout. The e-mail screen allows you to cc and bcc recipients and contacts from Outlook. Seamless integration of these elements makes communicating with your customers and suppliers easy.

### MICROSOFT® OFFICE INTEGRATION

Pastel enables you to integrate your general ledger, customer, and supplier data with Microsoft® Office\* and allows you to export customer and supplier contact information into Outlook. The 'Create Letters' and 'Labels Assistant' allows you to easily set up mail merge documents and labels through Microsoft® Word. The assistant helps create the required data sources and links for mail merges. \*Microsoft® Office 2000 and later.

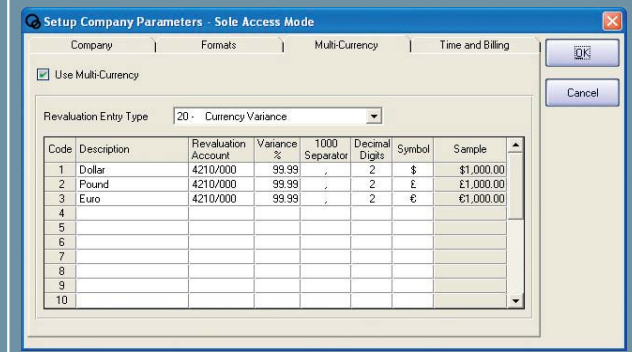


## ADD-ON MODULES

As your business grows and begins to demand more sophisticated features and functionality, Sage Pastel Partner allows you to add users and modules.

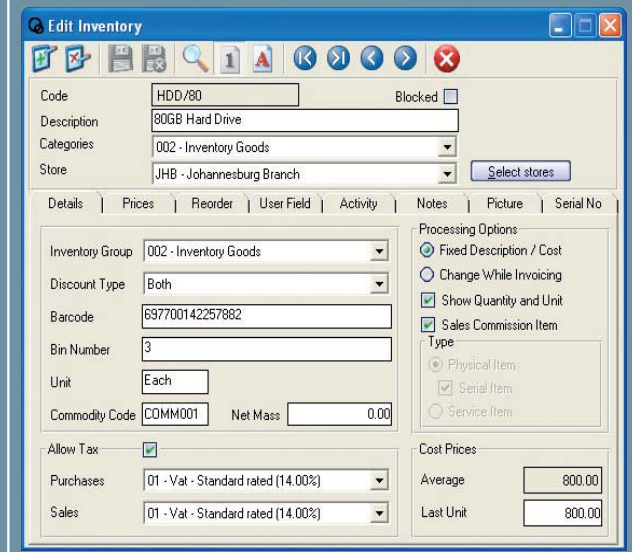
### MULTI-CURRENCY

Pastel Partner has full multi-currency processing which can define a currency for each customer, supplier and bank account. Pastel Partner is fully euro compliant and supports European Union processing.\*



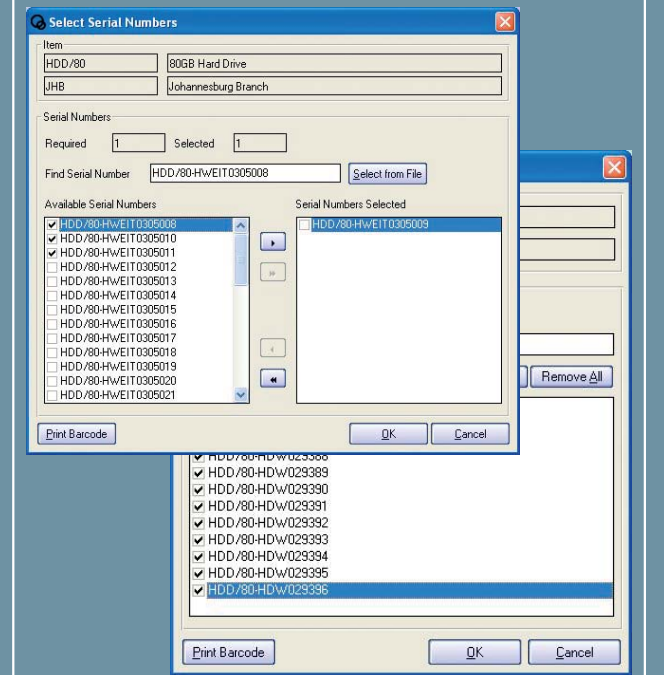
### INVENTORY

Pastel Partner can track your inventory in as much detail as necessary. You can create product or service items, establish minimum and maximum stock levels and more. The Pastel Reorder Assistant can also create lists of items that need to be ordered and will automatically create purchase orders for fulfillment.\*



### SERIAL NUMBER TRACKING

Keep track of individual inventory items that have serial numbers. You can track items from the moment you purchase or manufacture them, until you sell them. You can continue to track them for warranty purposes e.g. should a customer return an item for repair.\*



### BILL OF MATERIALS, KITTING & MANUFACTURING

Pastel Partner can create bills of materials (recipes) with an unlimited number of components. For example, you can use three additional user-defined costs such as labour, overheads and buy-outs. When you manufacture you can then remove component items and create manufactured items. Copy one bill of materials to another. The Kitting option allows you to link multiple inventory items to a kit, and when you invoice the kit, Pastel automatically invoices the component items.\*

### MULTI-STORE

If you wish to have the same prices in every store, you can set the prices in one store and copy these to other stores. You can also specify user access per store and if you limit user access to a single store, the system always sets the correct store for the user - no data entry is required. The Transfer Report allows you to print a report on the store transfers carried out per inventory item.\*

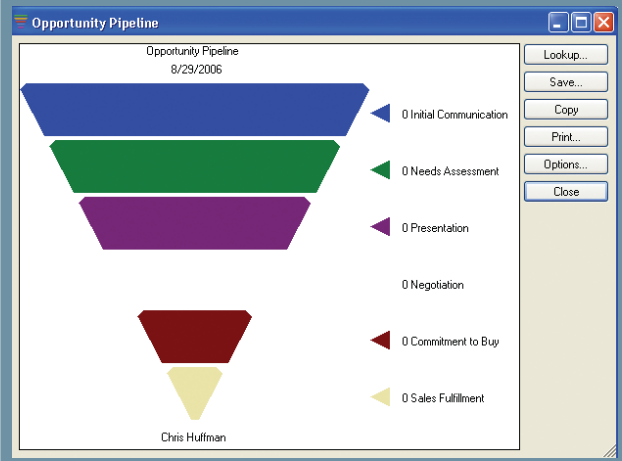
### ACT! FOR SAGE PASTEL

ACT! is a CRM solution that manages the interaction between your business and your customers, potential customers, suppliers, and even your fellow company members. Synchronising with Pastel Partner, ACT! merges the functionality of finance, sales and marketing.

By using ACT! you will no longer have to duplicate data on your accounting and CRM software - ACT! does it all for you, allowing you a bird's-eye view of your customer information. For example, anyone putting an update into the accounting system will be updating everyone's information.

ACT! manages every stage of the sales process by keeping track of where your sales force is with each customer/target, instantly telling who has purchased which products and when the purchase was made. It can also assist you predicting sales trends and monitoring your sales funnel, from new opportunities through to commitment to buy.

ACT! is the complete way to organise you, your contacts and your business. °

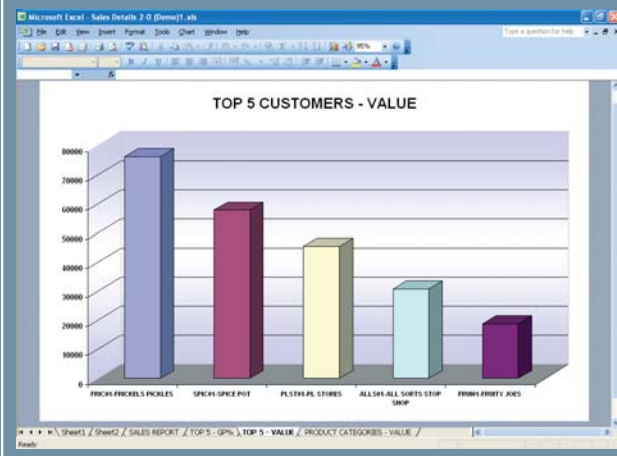


### SAGE PASTEL PAYROLL

Pastel Payroll is the ideal solution for any size and type of business. It offers easy, accurate and secure payroll processing with all the features you need. It caters for the full spectrum of requirements, from predefined, standard sets of transactions for less complicated payrolls, to more powerful and customisable features and functions for payrolls with more sophisticated requirements. Pastel Payroll makes it easy for your business to keep up-to-date with all the latest statutory requirements. °

### SAGE PASTEL BUSINESS INTELLIGENCE CENTRE (BIC)

Direct access to business critical information has never been this easy. The Pastel Business Intelligence Centre allows you to design standard reporting templates in Microsoft Excel and update these reports directly from Pastel at the click of a button. The BIC module dynamically links Pastel to Microsoft Excel (your favourite data manipulation tool) where your information can be viewed, manipulated, sliced and diced, to give you greater insights into your business. Access your free 90 day trial period and take advantage of this user-friendly, intuitive reporting tool. °\*



### SAGE PASTEL EVOLUTION FIXED ASSETS

With features such as an unlimited number of assets and multiple forms of depreciation, Fixed Assets helps you manage and track your fixed assets easily and reliably. Available as a stand-alone module, Fixed Assets is part of the Pastel Evolution range of software. Fixed Assets automatically creates batches of information that can be posted directly to Pastel Partner's General Ledger, thereby avoiding duplicated data entries. °\*

### THIRD PARTY DEVELOPERS

If you can't find a Pastel add-on module that suits your needs, Pastel's third-party developer community can provide you with customised solutions. More than one hundred developers offer Pastel related software to manage the specific requirements of your business.

° Available as optional add-on modules to Pastel Partner 2007  
\* Requires the Inventory module

JOIN 52 COUNTRIES ACROSS THE GLOBE AND EXPERIENCE THE ADVANTAGE OF GOING BEYOND ACCOUNTING.

For over 17 years Sage Pastel has delivered the very finest in accounting software. Relied upon around the world, Sage Pastel is always at the forefront of economic, legislative and technological developments. Make the right choice for your business with the trusted name in accounting software.

### NEED A GOOD REASON TO CHOOSE SAGE PASTEL?

#### HERE'S A FEW

- 52 countries and counting...160,000 companies and counting
- Country-specific applications for local requirements
- Business Partners per territory backed by international support infrastructure
- Easy to learn, easy to use
- Built to grow as your business grows from 1 to 20 concurrent users
- Add specialised modules to cater for industry specific requirements
- Sage Pastel Cover through your local Business Partners ensures latest updates, enhancements & upgrades
- Local training through local Authorised Training Centres or international training consultants

### EASY INSTALLATION & REGISTRATION

When you load your Pastel programme, an easy-to-use installation tutorial will load automatically. Simply follow the steps to install your software effortlessly. Also included with your software is a simple step-by-step Installation Guide offering detailed instructions on how to install your product. For further information on installing and registering your Sage Pastel software, contact your local Sage Pastel Business Partner. Visit [www.sagepastel.com](http://www.sagepastel.com) to find a Business Partner in your country.

### SAGE PASTEL COVER

Sage Pastel Cover ensures free access to updates and upgrades, as well as first line telephonic and e-mail support through your local Sage Pastel Business Partner. Accounting software is critical to the running of your business. Sage Pastel Cover provides you with peace of mind that you always have the back-up service, support and expertise you need. Sage Pastel Cover is available on an annual basis from your local Sage Pastel Business Partner.

### SYSTEM REQUIREMENTS:

Hardware	Minimum: Pentium III; Recommended: Pentium IV 2GHz or Higher
Operating System	Minimum: Windows XP, 2000
Screen Resolution	Minimum: 800 x 600; Recommended: 1024 x 768
RAM	Minimum: 128MB; Recommended: 256MB or Higher
Requirements for all users	CD-Rom